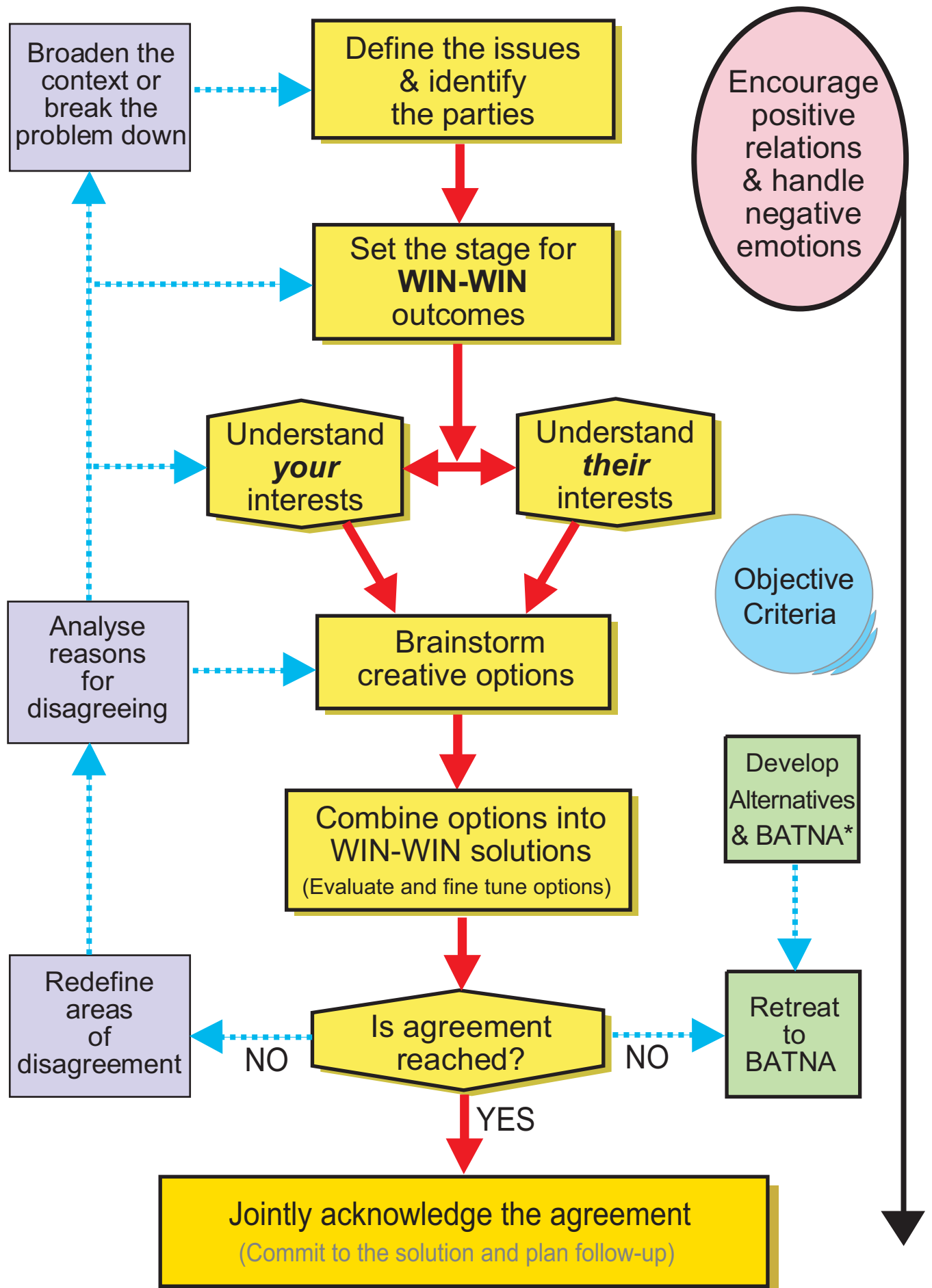


MODEL FOR RESOLVING CONFLICT



* BATNA = **B**est **A**lternative **T**o a **N**egotiated **A**greement

Based on the conflict resolution model in:
 Wertheim, E., Love, A., Peck, C. & Littlefield, L. (2006). *Skills for Resolving Conflict*. Melbourne: Eruditions